# axis<sup>•</sup> diplomat 2010

The following list highlights our Top Ten New Features of axis<sup>®</sup> diplomat 2010:

- Resizeable windows  $\checkmark$
- Powerful new search enquiries
- Customisable monitor tabs 1
- ✓ New customisable "My Monitor" function
- Credit control monitor
- Enhanced sales ledger payments
- Supplier relationship management
- Purchase invoice register
- Contact synchronisation with Outlook/Exchange
- Real-Time SQL updates

#### **DESIGNED FOR ALL YOUR BUSINESS NEEDS**

Everyone's favourite new features will of course vary as everyone's business is different so you are strongly urged to review all of the new features as you are sure to find some further gems that are not in the list above.

A detailed New Features Overview can be found on our website at: www.axisfirst.co.uk/software/diplomat2010/upgrades

# Call axisfirst on 01278 421 020 for more information.



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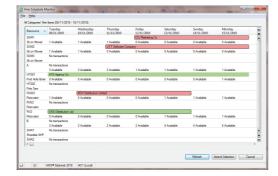
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Resizeable windows



New Hire Schedule Monitor







www.axisfirst.co.uk/software

# axis<sup>®</sup> diplomat 2010 Accounting and Business Information Systems

# New features at a glance



# manage cashflow maximise ROI

The New Features Overview, available from the axis first web site, describes over sixty significant new features available with axis<sup>®</sup> diplomat 2010. Many of these are designed to help improve your efficiency and get even more from your existing investment in axis<sup>®</sup> diplomat. Others are designed to help you keep tighter control of your business processes, whether improving credit control or supplier relationships.



## MAKING YOUR **BUSINESS EFFICIENT**

The developments within axis<sup>®</sup> diplomat 2010 are inevitably influenced by the economic climate and how that affects the needs of our customers.

This release includes a number of features and benefits aimed at helping customers maximise their cashflow, maximise their return on investment (not just on their axis® diplomat 2010 software but their IT systems in general) and increase the efficiency of their staff.



## **VERSATILE AND** COMPATIBLE

A remarkable productivity gain is possible by simply allowing operators to see more information, more easily, on-screen.

There is a rapidly increasing popularity of larger monitors, either traditional 4:3 aspect monitors (such as 19" TFTs), increasing numbers of widescreen monitors and monitors that can be swivelled to offer portraitstyle presentation.

A significant development for axis<sup>®</sup> diplomat 2010 is the re-engineering of functions that can take advantage of this - particularly those screens that show long or wide scrolling data lists, such as the main enquiry functions and all of the 'monitor' functions.



### **IMPROVED USER EXPERIENCE**

A number of developments focus around the use of the CRM call facilities. By allowing calls to be linked to a range of objects, including sales orders, quotations and suppliers, calls can now be used for even wider applications than before - no longer simply offering a way of tracking sales, accounts or customer services calls. By linking together discussions with prospective clients, with formal quotations and discussions with suppliers, this can now offer a solution for those involved in complex bespoke sales activities. By allowing a number of calls (each covering different jobs to be done) to be linked to a single sales order, the system even offers simple project management capabilities.



#### FREE UPGRADE WITH SOFTWARE ASSURANCE

Customers with axis® software assurance are entitled to an upgrade to their software licence to axis® diplomat 2010 under the terms of their agreement.

To request an update to axis<sup>®</sup> diplomat 2010, axis<sup>®</sup> software assurance customers should visit our web site at http://www. axisfirst.co.uk/software/ assurance/ and follow the link to request their upgrade, and then don't forget to contact us to discuss your training requirements.

# axis<sup>®</sup> diplomat 2010 new features

## **USER INTERFACE IMPROVEMENTS**

- Update look and feel
- Resizeable Windows
- Smart Links
- Smart Filters
- Hide Tab

# CRM

- Mandatory Call Classifications
- Improved Call Monitor Capability
- Consolidation of Events Tab
- Email Marketing Enhancements
- Call Details in Send Shortcut Email
- Other CRM Enhancements

### **KERNEL** (CORE) **ENHANCEMENTS**

- Links to Windows User Accounts
- Disable User Account
- Contact Synchronisation with Outlook/Exchange
- Folder Changes
- Real Time SQL Updates

# ACCOUNTS

- Powerful New Search Enquiries
- Re-Engineered Monitor Functions with Custom Tabs
- My Monitors

# **TELEPHONY\***

- CRM Telephony Events
- Voice Recording Library (VRL) Interface\*\*
- Other Telephony Interface Enhancements

#### HIRE\*

Hire Schedule Monitor

#### STOCK LEDGER, **BILL OF MATERIALS\*** & MRP\*

- Stock Data Sheets
- Unit Weight on Stock
- Custom Build Assemblies\*\*
- Work Order Enquiry Enhancements\*
- Automatic Price Feeds\*\*
- Spicers Price Feed Support\*

\* Optional module \*\* Not as standard, additional cost option

# PAYROLL\*

- Employee Events
- Attachments
- Driving Licence Details
- Education/Qualifications

# PURCHASE LEDGER

- Supplier Relationship Management
- Purchase Invoice Register
- Archived Unposted Transactions
- Document Designer Remittance Advice & Document Delivery
- Other Purchase Ledger Enhancements

## eBUSINESS\*

- eBusiness Catalogue Maintenance and eBusiness Groups by Site
- Stock Description by Site
- eBusiness Voucher Enhancements\*\*
- Order Satisfaction Emails
- Other eBusiness Enhancements

#### **SALES LEDGER &** SALES ORDER PROCESSING

- Credit Control Monitor & Credit Control Facilities
- Formatted Addresses
- Rapid Account Creation
- Quotation Order Forms
- Quotation from Word Templates
- Sales Document Edit/ Enquiry
- Sales Document Entry - Recent Sales
- Sales Document Entry - Stock Attributes in Stock Searches
- Sales Document Entry - Search by Product Group
- Sales Document Entry - Filter Results by Assembly Type\*
- Sales Document Status Codes
- Sales Order & Quotation Links to CRM
- Enhanced Sales Ledger Payments
- Automatic Cash Allocation for Card Payments
- Sales Order Deposits
- Delivery Methods
- Sales Business Intelligence Analysis by Customer Category
- Archived Unposted Transactions
- Other Sales Ledger Enhancements
- VOW Mailer Support\*

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