

software for EOS

	STANDARD	OPTIONAL
Accounts	✓	
Stock Control System	✓	
Sales Order Processing	✓	
Electronic Interfaces with all Leading EOS Distributors	✓	
Daily Price feed from EOS Distributors	✓	
Printer Supplies Compatibility Database	✓	
Auto emailing of Documents	✓	
Customer Relationship Management System	✓	
axis vMerchant		✓
Warehouse Management		✓
Order Tracking with Leading Carriers		✓
Interface to Sage 50		✓

AS SIMPLE AS CHECKING A SHOPPING LIST

By using all the components of **software for EOS** it can provide a highly automated process, end to end. This means that in the day-to-day operation, the only human interaction required is to approve (or amend) the shopping list identified by the system at the end of the day; before orders are sent to your suppliers. Or if you have your own warehouse to the physically picking of the goods and packing them!



Call **axisfirst** on **0800 668 1934** for more information.

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software for EOS

Electronic Office Supplies Management System





software for EOS

SOFTWARE FOR THE BUSY ELECTRONIC OFFICE SUPPLIES DEALER

software for EOS is a sophisticated suite of software that has been developed specifically for the requirements of the Electronic Office Supplies (EOS) sector. By working with the leading EOS Wholesalers, Suppliers and Dealers for many years, we have gained a comprehensive knowledge of the functionality your business requires from this dedicated EOS software.

As you would expect, **software for EOS** is designed to handle all the requirements of a busy Electronic Office Supplies dealer, providing all the facilities from initial order processing, through wholesaler connectivity, to invoicing, accounts and stock control. By using all of the components of **software for EOS** it can provide a highly automated process, end to end.

WEBSITE AND BACK OFFICE INTEGRATION

axis® vMerchant has been specifically developed to provide the interaction between your back office and your website. All of the information necessary to manage your online catalogue is derived automatically from the stock ledger of **axis® diplomat**.

You can easily create and maintain a database of products with any number of levels of categorisation, associated pictures and detailed information including products, categories and pricing. All of this is handled within **axis® diplomat** and data is automatically synchronised to the online catalogue.

Equally important, orders placed on your **axis® vMerchant** website are imported automatically into **axis® diplomat** with no re-keying of data. If you already have your own e-commerce website, this can be integrated into **software for EOS**.



“SOFTWARE FOR EOS
AN END TO END SOLUTION.”

WE UNDERSTAND THE NEEDS OF THE EOS SECTOR

- High volume, low margin
- Competitive pricing
- Flexibility
- Accurate stock control
- Slick sales order/purchase order processing
- Fully automated processes
- Full intergration between website and back office
- Physical or virtual warehousing

full automation to keep your overheads low

BACK OFFICE SOFTWARE

Central to **software for EOS** is **axis® diplomat**. Not only is **axis® diplomat** an extremely powerful accounts package, but it is also a flexible and highly capable business information system which provides a sophisticated stock control system, sales order processing and purchase order processing, making the system a powerful solution for the EOS sector.

axis® diplomat provides all of the functionality that you would expect from your back office software, and it also includes electronic links with the leading EOS distributors as well as traditional Office Product wholesalers such as Spicers and Vow.

INCLUDES

- Automatic emailing of documents (invoices)
- Customer relationship management
- Gap analysis
- Electronic interface to leading EOS distributors
- Automated price & stock availability from EOS distributors



“Within a very short period of time since installing **axisfirst's** software, the overall efficiency of the company has increased by over **30%**, Nett profit has increased by **22%** and as our turnover has **INCREASED** our stock has **DECREASED** - for the first time in 8 years of trading. I will whole heartedly recommend the software to anyone who is **NOT** a competitor!”

John Solars, MD Solar Electronics Ltd, T/A www.stinkyink.co.uk

PRINTER COMPATIBILITY DATABASE

One of the major concerns for businesses focusing on printer consumables is the complexity of what supplies are required for which printer. With the number of printers on the market increasing almost weekly, and with each new printer often coming with new consumables, a printer compatibility database is essential.

WAREHOUSE MANAGEMENT

Whilst a number of EOS Dealers choose to have their chosen supplier's drop-ship direct to customers, others manage their own local stock, or use an off-shore distribution centre, (typically to take advantage of differences in tax rules). Whichever mode of operation you use, **axis® diplomat** can accommodate.

Warehouse Management facilities include hand held, bar-code driven wireless data capturing devices for goods inwards, picking and stock taking applications and interfaces to the systems of a number of leading carriers. The key to success with EOS is in minimizing the level of human Interaction with each order.

